



### **Sales Account Manager Role at our Kemps Creek Nursery**

We are seeking to appoint an outstanding Sales professional to join our Sales Team in driving increased sales and a great customer experience for our clients.

As a Sales Account Manager you will grow Andreasens Green market share by

- Delivery of superior customer service and the anticipation of client needs
- Maximisation of portfolio results and customer satisfaction
- Providing superior project management
- Investigating new opportunities and conversion of quotes

The successful candidates will need to demonstrate the following; -

- Sound experience in successful customer relationship management
- Proven ability to achieve and exceed budgeted sales goals in prior roles.
- Effective end to end project management skills
- Strong administration skills with a high attention to detail.
- Exceptional time management, problem solving and organisational skills.
- Well developed computer skills proficient in Excel, Outlook and Word.
- Highly developed team work and communication skills.

A trade qualification in Horticulture, Landscape Design or Landscape Construction is highly desirable but not essential.

Andreasens Green is New South Wales leading landscape horticulture business, and we continue to grow. We take pride in providing a 'one stop solution' for our clients and are a dynamic privately owned business looking for great people to join us in enriching our customers journey from start to finish.

If you have a passion for horticulture or landscaping and are looking for a new sales challenge this is an exceptional opportunity with strong development potential for the right candidate. We are seeking unique candidates that will complement our exceptional team and actively support our growth.

If you feel that you meet these requirements and would excel in this environment, apply online ASAP – applications close 17 July

### **Only candidates shortlisted for interview will be contacted**

Job Type: Full-time

Please send expressions of interest with CV to

tara@andreasensgreen.com.au

Experience:

- Horticultural / Landscape Sales (Preferred)
- Horticultural / Landscape trade qualification (Preferred)